



AJ's Edible Arts, Inc.  
313 S. 4th Ave  
Pasco, WA 99301  
509-547-3440  
<http://www.ajsediblearts.com>

## Family Owned and Operated



Co-Owners Alice and Juli

## Local Produce

Thanks to our location, we have some of the finest produce and gourmet food ingredients in the world available locally. The produce used in our products is purchased from local farms. Buying all of our produce locally allows us to reduce our carbon footprint as well as buy produce closest to its peak of ripeness.

We promise to always use the highest quality ingredients, sourced locally, at their peak of freshness and flavor.

*Alice and Juli*

# Company Profile

Since 1989, AJ's Edible Arts, Inc. has specialized in hand crafted mustards, sauces, dry mixes, and other fine gourmet food products. Our product line is currently found in over 300 grocery stores, fruit stands, specialty food stores, gift shops, wineries, breweries, and restaurants throughout the US.

Thanks to our location in the agriculture rich Columbia River Basin, we have some of the finest produce and gourmet food ingredients in the world available locally. All of the produce used in our products is provided to us by our local farmers whom we have maintained relationships with over the past 20+ years.

As a woman owned business, we feel it is important to be active members in the community.

We maintain membership in the local Soroptomist chapter, Alice is on the advisory board for the Pasco Commercial Kitchen Project, and Juli is on the advisory board for the Pasco School Districts Consumer Science Program.

## Facility and Capabilities

We operate an FDA Certified Kitchen Facility in Pasco, Wa. All product generated by AJ's Edible Arts comes out of our kitchen. We're able to produce approximately 2,500 bottles a day from our production line.

Maintaining a relatively small production capacity allows us to craft unique product as well as maintain a high quality of product and packaging.



Picking up onions at Taruscio Farms in Walla Walla, Wa.



# Distributors

## Crown Pacific Fine Foods

8809 South 190th  
Kent, WA 98031

Office: (425) 251-8750

Fax: (425) 251-8802

Email: [anna@cpff.net](mailto:anna@cpff.net)

<http://www.cpff.net/>

## J.C. Wright Sales Company

7202 South 212th Street  
Kent, WA 98032

Office: (253) 395-8799

Fax: (253) 872-4776

Email: [sales@jcwright.com](mailto:sales@jcwright.com)

<http://www.jcwright.com>

# Retail Stores

We currently have product over 300 locations throughout the United States. Below are some of the establishments you'll find our products:

## Retail

Whole Foods Market (Northwest)  
Rosauers Supermarkets  
Yokes Fresh Markets  
Made in Washington Stores  
National Mustard Museum  
Northwest Country Mercantile  
Fort Walla Walla Museum  
Lassen's Natural Foods  
New Seasons Markets

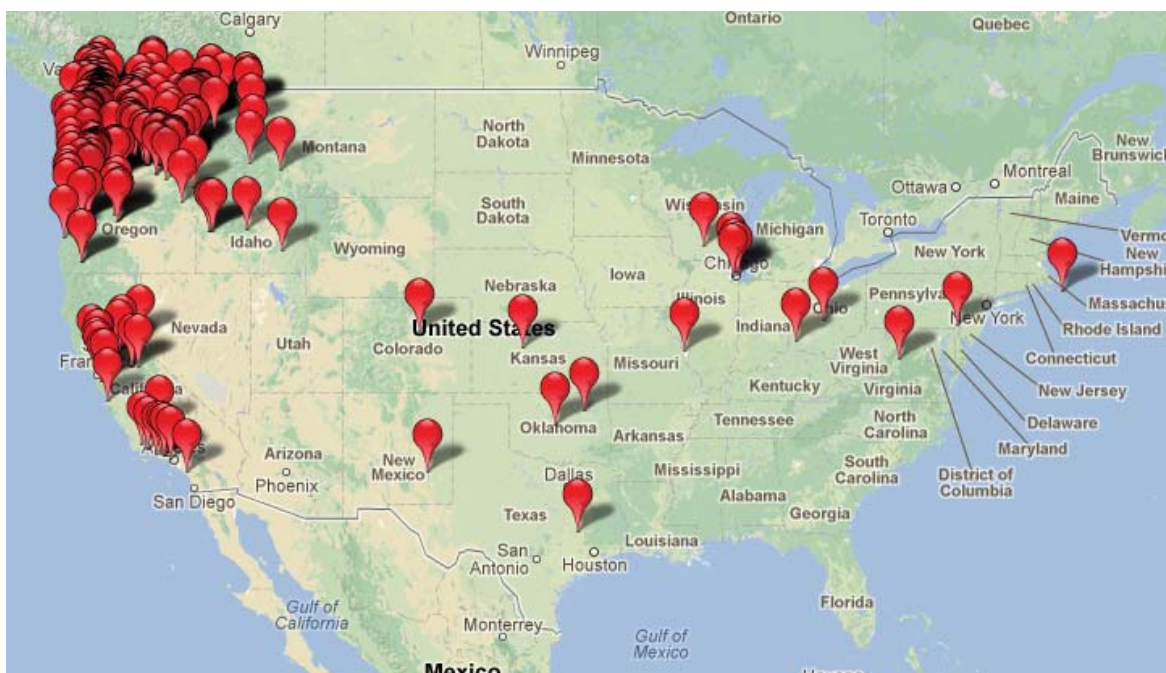
## Fruit Stands

Naches Valley Fruit, Naches, Wa  
Thorp Fruit and Antiques, Thorp, Wa  
Yakima Fruit Stand, Bothell, Wa  
Precision Fruit, Selah, Wa

## Restaurants

The Rainier Club, Seattle, Wa  
Cle Elum Bakery, Cle Elum, Wa  
Art Restaurant and Lounge, Seattle, Wa  
Ice Harbor Brewing Company, Kennewick, Wa

# Retail Store Coverage Map



# Sweet Onion Mustard

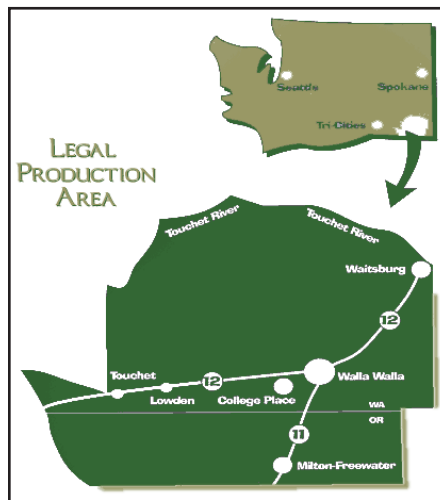
One of the first products we made was our Walla Walla Sweet Onion Mustard. We used to spend every weekend at the Pasco Farmer's Market peddling our products next to farmers in the area. Being big fans of mustard and living in the heart of Walla Walla Sweet Onion country, it made perfect sense to blend the two. After spending a couple of years testing and perfecting the product word started to spread, and the product took off. You can now find AJ's Walla Walla Sweet Onion Mustard in over 300 retail locations throughout the U.S.

AJ's Walla Walla Sweet Onion Mustard continues to be our top selling product, and over the years we've developed many flavor variants of the product. Most recently we have developed an all natural version of four of our most popular flavors of our Walla Walla Sweet Onion Mustard.



## Sweet Onion History

The story of the Walla Walla Sweet Onion began over a century ago on the island of Corsica off the coast of Italy. French soldier Peter Pieri found a sweet onion seed on the island and brought it to Walla Walla in the late 1800's. Several of Pieri's neighbors impressed by the onion's winter hardiness, harvested the seed and began to cultivate the onion. Each year the growers set aside the roundest, biggest, and sweetest onions and use them to plant the following year's crop. Today approximately 60 growers cultivate the Walla Walla Sweet Onion on about 1,200 acres in the Walla Walla Valley.



Genuine Walla Walla Sweet Onions are grown in Southeast Washington and Northeast Oregon.

## Flavors

- Original
- Red Bell Pepper
- Roasted Garlic
- Whole Seed
- Smokey Bacon
- Dill
- Horseradish
- Chipotle

## Sizes

- 125 ml
- 225 ml
- 9 oz.
- 16 oz.
- 32 oz.

\*1 Gal. Food Service

\*Does not have UPC

Each year in July, we make a trip to Walla Walla to pick up our year's supply of onions. We bring them back to our facility in Pasco, Wa, and peel, chop, and grind them into the final product that is found in all of our sweet onion mustards. Our hands on approach ensures that every jar contains only Genuine Walla Walla Sweet Onions.



# Mustard

All of Original Mustard flavors are available in 5 different sizes of retail ready packaging. One gallon Food service containers are also available.



**AJ's Walla Walla Sweet Onion Mustard the Original**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Red Bells**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Roasted Garlic**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Whole Seeds**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Smokey Bacon**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Dill**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Horseradish**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**AJ's Walla Walla Sweet Onion Mustard with Chipotle**

Size	Case
125 ml.	12
225 ml.	12
9 oz.	12
16 oz.	12
32 oz.	12
1 Gal.	12

**NEW!**

**AJ's Red Ale Mustard**

Size	Case
4 oz.	12
9 oz.	12

**NEW!**

**AJ's White Wine Mustard**

Size	Case
4 oz.	12
9 oz.	12



# Natural



Our Natural product is a preservative free option of some of our best selling Walla Walla Sweet Onion Mustard.

## AJ's Natural Walla Walla Sweet Onion Mustard the Original

Size	Case
9 oz.	12

## AJ's Natural Walla Walla Sweet Onion Mustard with Roasted Garlic

Size	Case
9 oz.	12

## AJ's Natural Walla Walla Sweet Onion Mustard with Horseradish

Size	Case
9 oz.	12

## AJ's Natural Walla Walla Sweet Onion Mustard with Chipotle

Size	Case
9 oz.	12

# Sauce

## AJ's Plum Catchup

Size	Case
10 oz.	12

# Gift Boxes

## 8 - 1.5 oz. Mini Onion Mustard Gift Box

Size
1.5 oz.

## 4 Onion Jar Gift Box - Bell Pepper, Original, Dill & Whole Seed

Size
125 ml.

## 4 Spicy Onion Jar Gift Box - Garlic, Bacon, Horseradish & Chipotle

Size
125 ml.

# Dry Mixes

## AJ's Garden Ranch Dressing Mix

Makes	Case
2 cups	24
1 Gal.	12

## AJ's Dilly Ranch Dressing Mix

Makes	Case
2 cups	24
1 Gal.	12

## AJ's Southwest Ranch Dressing Mix

Makes	Case
2 cups	24
1 Gal.	12

## AJ's Italian Dressing Mix

Makes	Case
2 cups	24

## AJ's Salsa Seasoning Mix

Size	Case
3 Cups	24

## AJ's Cheeseball Mix

Makes	Case
2 1/3 c.	24

# Nutrition Information

## AJ's Walla Walla Sweet Onion Mustard the Original

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, sugar, ground mustard, soybean oil, egg whites, mustard bran, granulated onion, lemon juice, salt, potassium sorbate, citric acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> <1g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 1g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 20mg		0%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Red Bells

Ingredients: Walla Walla Sweet Onions, red wine vinegar, water, sugar, red bell peppers, ground mustard, soybean oil, egg whites, mustard bran, salt, lemon juice, beet powder, citric acid, potassium sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> 3g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 2g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 95mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Roasted Garlic

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, sugar, ground mustard, soybean oil, egg whites, roasted garlic, mustard bran, granulated garlic, lemon juice, salt, citric acid, potassium sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		2%	<b>Total Carb.</b> <1g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 1g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 10mg		0%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Whole Seeds

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, brown & yellow mustard seeds, water, sugar, ground mustard, soybean oil, egg whites, mustard bran, granulated onion, salt, turmeric, lemon juice, citric acid, potassium sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> 3g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 2g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 95mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Smokey Bacon

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, sugar, ground mustard, soybean oil, egg whites, mustard bran, imitation bacon bits, granulated onions, molasses, liquid smoke, salt, lemon juice, citric acid, potassium sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> 3g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 2g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 95mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Dill

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, sugar, ground mustard, soybean oil, egg whites, mustard bran, granulated onion, dill weed, lemon juice, salt, potassium sorbate, citric acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> 3g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 2g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 95mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Horseradish

Ingredients: Walla Walla Sweet Onions, water, white wine vinegar, sugar, ground mustard, horseradish, soybean oil, egg whites, mustard bran, lemon juice, xanthan gum, salt, potassium sorbate, citric acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		2%	<b>Total Carb.</b> <1g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 1g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 10mg		0%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's Walla Walla Sweet Onion Mustard with Chipotle

Ingredients: Walla Walla Sweet Onions, white wine vinegar, water, sugar, ground mustard, soybean oil, egg whites, mustard bran, granulated onions, salt, chipotle poser, lemon juice, citric acid, potassium sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		0%	<b>Total Carb.</b> 3g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 2g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 95mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## NEW! - AJ's Red Ale Mustard

Ingredients: Red Ale Beer, Ground Mustard, Sugar, White Wine Vinegar, Water, Soybean Oil, Egg Whites, Salt Citric Acid, Postassium Sorbarte.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		3%	<b>Total Carb.</b> 1g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 1g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 105mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## NEW! - AJ's White Wine Mustard

Ingredients: White Wine, Ground Mustard, Sugar, White Wine Vinegar, Water, Soybean Oil, Egg Whites, Salt, Citric Acid, Potassium Sorbate.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		3%	<b>Total Carb.</b> 1g
Saturated Fat 0g		0%	Dietary Fiber 0g
Trans Fat 0g		0%	Sugars 1g
<b>Cholest.</b> 0mg		0%	<b>Protein</b> 0g
<b>Sodium</b> 105mg		4%	
* Percent Daily Values are based on a 2,000 calorie diet.		Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%	

## AJ's All Natural Walla Walla Sweet Onion Mustard the Original

Ingredients: Walla Walla Sweet Onions, Water, Vinegar, Sugar, Ground Mustard, Soybean Oil, Whole Egg, Mustard Bran, Granulated Onion, Salt, Lemon Juice, Citric Acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		<b>2%</b>	<b>Total Carb.</b> <1g <b>0%</b>
Saturated Fat 0g		0%	Dietary Fiber 0g 0%
Trans Fat 0g			Sugars 1g
<b>Calories</b> 20	<b>Cholest.</b> 0mg	<b>0%</b>	<b>Protein</b> 0g
<b>Fat Cal.</b> 15	<b>Sodium</b> 10mg	<b>0%</b>	

\* Percent Daily Values are based on a 2,000 calorie diet.  
Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%

## AJ's Natural Walla Walla Sweet Onion Mustard with Garlic

Ingredients: Walla Walla Sweet Onions, Water, Vinegar, Sugar, Roasted Garlic, Ground Mustard, Soybean Oil, Whole Egg, Mustard Bran, Salt, Lemon Juice, Citric Acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		<b>2%</b>	<b>Total Carb.</b> <1g <b>0%</b>
Saturated Fat 0g		0%	Dietary Fiber 0g 0%
Trans Fat 0g			Sugars 1g
<b>Calories</b> 20	<b>Cholest.</b> 0mg	<b>0%</b>	<b>Protein</b> 0g
<b>Fat Cal.</b> 15	<b>Sodium</b> 10mg	<b>0%</b>	

\* Percent Daily Values are based on a 2,000 calorie diet.  
Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%

## AJ's Natural Walla Walla Sweet Onion Mustard with Chipotle

Ingredients: Walla Walla Sweet Onions, Water, Vinegar, Sugar, Ground Mustard, Soybean Oil, Whole Egg, Mustard Bran, Chipotle Powder, Salt, Lemon Juice, Citric Acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		<b>2%</b>	<b>Total Carb.</b> <1g <b>0%</b>
Saturated Fat 0g		0%	Dietary Fiber 0g 0%
Trans Fat 0g			Sugars 1g
<b>Calories</b> 20	<b>Cholest.</b> 0mg	<b>0%</b>	<b>Protein</b> 0g
<b>Fat Cal.</b> 15	<b>Sodium</b> 10mg	<b>0%</b>	

\* Percent Daily Values are based on a 2,000 calorie diet.  
Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%

## AJ's Natural Walla Walla Sweet Onion Mustard with Horseradish

Ingredients: Walla Walla Sweet Onions, Water, Vinegar, Sugar, Horseradish, Ground Mustard, Soybean Oil, Whole Egg, Mustard Bran, Salt, Lemon Juice, Citric Acid.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 1.5g		<b>2%</b>	<b>Total Carb.</b> <1g <b>0%</b>
Saturated Fat 0g		0%	Dietary Fiber 0g 0%
Trans Fat 0g			Sugars 1g
<b>Calories</b> 20	<b>Cholest.</b> 0mg	<b>0%</b>	<b>Protein</b> 0g
<b>Fat Cal.</b> 15	<b>Sodium</b> 10mg	<b>0%</b>	

\* Percent Daily Values are based on a 2,000 calorie diet.  
Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%

## AJ's Plum Catchup

Ingredients: Plums, Sugar, Red Wine Vinegar, Corn Starch, Selected spices & Salt.

Nutrition Facts		Amount/Serving %DV*	Amount/Serving %DV*
<b>Total Fat</b> 0g		<b>0%</b>	<b>Total Carb.</b> 5g <b>2%</b>
Saturated Fat 0g		0%	Dietary Fiber 0g 1%
Trans Fat 0g			Sugars 4g
<b>Calories</b> 20	<b>Cholest.</b> 0mg	<b>0%</b>	<b>Protein</b> 0g
<b>Fat Cal.</b> 0	<b>Sodium</b> 5mg	<b>0%</b>	

\* Percent Daily Values are based on a 2,000 calorie diet.  
Vitamin A 0% • Vitamin C 0% • Calcium 0% • Iron 0%

## Italian Dressing Mix

Ingredients: Salt, dehydrated garlic, spices natural flavors, xathan gum, sugar, lemon juice powder, red & green bell peppers, sunflower oil spice extracts.

## Dilly Ranch Dressing Mix

Ingredients: Dehydrated onion, parsley, dill weed, celery salt seasoning salt, garlic powder, basil, sea salt, and pepper.

## Garden Rach Dressing Mix

Ingredients: Dehydrated onion, parsley, celery salt, seasoning salt, garlic powder, basil, sea salt pepper.

## Southwest Ranch Dressing Mix

Ingredients: Dehydrated onion, parsley, chili powder, paprika, garlic, celery salt, cumin cayenne, cilantro, sea salt spices and pepper.

## Cheese Ball Mix

Ingredients: Dehydrated celery, tomatoes, carrots, onions, spinach flakes, parsley, green & red bell peppers dill weed, celery salt, seasoning salt, garlic, spices.

## Salsa Mix

Ingredients: Onion, kosher salt, chili pepper, cumin, garlic, paprika, oregano, cilantro, lemon peel, jalapeno, citric acid, green onion, red pepper, black pepper, ginger.